

MD ANALYSIS

CA 7 November Analysis

GAT Constitutional Area 7 Leader: Open

July 2020 to November 2020 (5 months) Results

| CA 7 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 | 2020-2021 |
|------------------------|-----------|-----------|-----------|-----------|-----------|
| New Clubs | 29 | 23 | 25 | 14 | 16 |
| Charter Members | 841 | 631 | 709 | 422 | 472 |
| New Members | 2410 | 2085 | 1941 | 2063 | 2088 |
| Drops | 2384 | 2598 | 2441 | 1992 | 2038 |
| Net Growth | 1127 | 451 | 465 | 792 | 796 |

November (Only Results)

| CA 7 | Nov-17 | Nov-18 | Nov-19 | Nov-20 |
|------------------------|--------|--------|--------|--------|
| New Clubs | 3 | 1 | 1 | 6 |
| Charter Members | 75 | 51 | 27 | 146 |
| New Members | 255 | 353 | 262 | 322 |
| Drops | 516 | 579 | 402 | 383 |
| Net Growth | -111 | -148 | -58 | 134 |

Statement for 2nd Quarter Results(previous 3 years)

| CA 7 | 2017-2018 2nd Qtr | 2018-2019 2nd Qtr | 2019-2020 2nd Qtr |
|------------------------|----------------------|----------------------|----------------------|
| New Clubs | 12 | 7 | 8 |
| Charter Members | 339 | 247 | 221 |
| New Members | 1186 | 1185 | 1078 |
| Drops | 2135 | 2658 | 2080 |
| Net Growth | -406 | -1115 | -655 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 | 2020-2021 |
|-------|---|-----------------|-----------|-----------|-----------|-----------|-----------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 2 | 4 | 2 | 3 | 8 |
| | | Charter Members | 93 | 124 | 68 | 134 | 195 |
| | | New Members | 1180 | 1038 | 994 | 1069 | 907 |
| | | Drops | 1358 | 1436 | 1278 | 1184 | 1111 |
| | | Net Growth | 64 | -76 | -33 | 220 | 172 |
| Total | | New Clubs | 2 | 4 | 2 | 3 | 8 |
| | | Charter Members | 93 | 124 | 68 | 134 | 195 |
| | | New Members | 1180 | 1038 | 994 | 1069 | 907 |
| | | Drops | 1358 | 1436 | 1278 | 1184 | 1111 |
| | | Net Growth | 64 | -76 | -33 | 220 | 172 |

November (Only) Results

| MD | GMT Area | CA 7 | Nov-17 | Nov-18 | Nov-19 | Nov-20 |
|-------|---|-----------------|--------|--------|--------|--------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 1 | 0 | 0 | 6 |
| | | Charter Members | 28 | 1 | 5 | 122 |
| | | New Members | 169 | 211 | 156 | 206 |
| | | Drops | 335 | 322 | 275 | 259 |
| | | Net Growth | -90 | -88 | -74 | 109 |
| Total | | New Clubs | 1 | 0 | 0 | 6 |
| | | Charter Members | 28 | 1 | 5 | 122 |
| | | New Members | 169 | 211 | 156 | 206 |
| | | Drops | 335 | 322 | 275 | 259 |
| | | Net Growth | -90 | -88 | -74 | 109 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2017-2018 2nd Qtr | 2018-2019 2nd Qtr | 2019-2020 2nd Qtr |
|--------------|--|------------------------|------------------------------|------------------------------|------------------------------|
| 201 | Australia Norfolk Island Papua New Guinea | New Clubs | 2 | 0 | 1 |
| | | Charter Members | 62 | 11 | 44 |
| | | New Members | 483 | 516 | 477 |
| | | Drops | 1041 | 1079 | 978 |
| | | Net Growth | -391 | -467 | -365 |
| Total | | New Clubs | 2 | 0 | 1 |
| | | Charter Members | 62 | 11 | 44 |
| | | New Members | 483 | 516 | 477 |
| | | Drops | 1041 | 1079 | 978 |
| | | Net Growth | -391 | -467 | -365 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 | 2020-2021 |
|-------|----------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 202 | Various | New Clubs | 0 | 0 | 1 | 0 | 0 |
| | | Charter Members | 6 | 10 | 24 | 2 | 3 |
| | | New Members | 327 | 309 | 260 | 262 | 287 |
| | | Drops | 431 | 389 | 326 | 355 | 351 |
| | | Net Growth | -33 | -11 | -3 | -49 | -15 |
| Total | | New Clubs | 0 | 0 | 1 | 0 | 0 |
| | | Charter Members | 6 | 10 | 24 | 2 | 3 |
| | | New Members | 327 | 309 | 260 | 262 | 287 |
| | | Drops | 431 | 389 | 326 | 355 | 351 |
| | | Net Growth | -33 | -11 | -3 | -49 | -15 |

November (Only) Results

| MD | GMT Area | CA 7 | Nov-17 | Nov-18 | Nov-19 | Nov-20 |
|--------------|-----------------|------------------------|---------------|---------------|---------------|---------------|
| 202 | Various | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 57 | 54 | 67 | 76 |
| | | Drops | 82 | 90 | 69 | 58 |
| | | Net Growth | -13 | -31 | 6 | 23 |
| Total | | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 57 | 54 | 67 | 76 |
| | | Drops | 82 | 90 | 69 | 58 |
| | | Net Growth | -13 | -31 | 6 | 23 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2017-2018 2nd Qtr | 2018-2019 2nd Qtr | 2019-2020 2nd Qtr |
|--------------|-----------------|------------------------|------------------------------|------------------------------|------------------------------|
| 202 | Various | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 6 | 2 | 0 |
| | | New Members | 178 | 133 | 141 |
| | | Drops | 264 | 234 | 219 |
| | | Net Growth | -44 | -84 | -61 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 6 | 2 | 0 |
| | | New Members | 178 | 133 | 141 |
| | | Drops | 264 | 234 | 219 |
| | | Net Growth | -44 | -84 | -61 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2016-2017 | 2017-2018 | 2018-2019 | 2019-2020 | 2020-2021 |
|-------|-----------|-----------------|-----------|-----------|-----------|-----------|-----------|
| 307 | Indonesia | New Clubs | 27 | 19 | 22 | 11 | 8 |
| | | Charter Members | 742 | 497 | 617 | 286 | 274 |
| | | New Members | 903 | 733 | 681 | 725 | 887 |
| | | Drops | 595 | 762 | 824 | 449 | 566 |
| | | Net Growth | 1096 | 539 | 508 | 618 | 642 |
| Total | | New Clubs | 27 | 19 | 22 | 11 | 8 |
| | | Charter Members | 742 | 497 | 617 | 286 | 274 |
| | | New Members | 903 | 733 | 681 | 725 | 887 |
| | | Drops | 595 | 762 | 824 | 449 | 566 |
| | | Net Growth | 1096 | 539 | 508 | 618 | 642 |

November (Only) Results

| MD | GMT Area | CA 7 | Nov-17 | Nov-18 | Nov-19 | Nov-20 |
|--------------|------------------|------------------------|---------------|---------------|---------------|---------------|
| 307 | Indonesia | New Clubs | 2 | 1 | 1 | 0 |
| | | Charter Members | 47 | 50 | 22 | 24 |
| | | New Members | 29 | 86 | 36 | 39 |
| | | Drops | 99 | 166 | 57 | 63 |
| | | Net Growth | -8 | -30 | 8 | 4 |
| Total | | New Clubs | 2 | 1 | 1 | 0 |
| | | Charter Members | 47 | 50 | 22 | 24 |
| | | New Members | 29 | 86 | 36 | 39 |
| | | Drops | 99 | 166 | 57 | 63 |
| | | Net Growth | -8 | -30 | 8 | 4 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2017-2018 2nd Qtr | 2018-2019 2nd Qtr | 2019-2020 2nd Qtr |
|--------------|------------------|------------------------|------------------------------|------------------------------|------------------------------|
| 307 | Indonesia | New Clubs | 10 | 7 | 7 |
| | | Charter Members | 271 | 234 | 177 |
| | | New Members | 524 | 532 | 456 |
| | | Drops | 826 | 1339 | 863 |
| | | Net Growth | 31 | -562 | -213 |
| Total | | New Clubs | 10 | 7 | 7 |
| | | Charter Members | 271 | 234 | 177 |
| | | New Members | 524 | 532 | 456 |
| | | Drops | 826 | 1339 | 863 |
| | | Net Growth | 31 | -562 | -213 |

MD Wise Analysis

| MD | GMT Area | CA 7 | 2017-2018 | 2018-2019 | 2019-2020 | 2020-2021 |
|--------------|---------------------|------------------------|------------------|------------------|------------------|------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 5 | 6 | 7 | 7 |
| | | Drops | 11 | 13 | 4 | 10 |
| | | Net Growth | -1 | -7 | 3 | -3 |
| Total | | New Clubs | 0 | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 | 0 |
| | | New Members | 5 | 6 | 7 | 7 |
| | | Drops | 11 | 13 | 4 | 10 |
| | | Net Growth | -1 | -7 | 3 | -3 |

November (Only) Results

| MD | GMT Area | CA 7 | Nov-18 | Nov-19 | Nov-20 |
|--------------|---------------------|------------------------|---------------|---------------|---------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 2 | 3 | 1 |
| | | Drops | 1 | 1 | 3 |
| | | Net Growth | 1 | 2 | -2 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 2 | 3 | 1 |
| | | Drops | 1 | 1 | 3 |
| | | Net Growth | 1 | 2 | -2 |

Statement for 2nd Quarter Results (previous 3 years)

| MD | GMT Area | CA 7 | 2017-2018 2nd Qtr | 2018-2019 2nd Qtr | 2019-2020 2nd Qtr |
|--------------|---------------------|------------------------|------------------------------|------------------------------|------------------------------|
| NA | Undistricted | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 1 | 4 | 4 |
| | | Drops | 4 | 6 | 20 |
| | | Net Growth | -2 | -2 | -16 |
| Total | | New Clubs | 0 | 0 | 0 |
| | | Charter Members | 0 | 0 | 0 |
| | | New Members | 1 | 4 | 4 |
| | | Drops | 4 | 6 | 20 |
| | | Net Growth | -2 | -2 | -16 |

